

Message Text

UNCLASSIFIED

PAGE 01 OSLO 00534 011144Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 USIA-15 /036 W
-----114144 012309Z /62

R 011025Z FEB 78
FM AMEMBASSY OSLO
TO USDOC WASHDC
INFO SECSTATE WASHDC 5182
AMEMBASSY COPENHAGEN
AMEMBASSY HELSINKI
AMEMBASSY STOCKHOLM

UNCLAS OSLO 0534

USDOC FOR WILLIAM DONAHOE BED/OED/EID

E.O. 11652: N/A
TAGS: BEXP, NO
SUBJECT: PROPOSED EXPORTER/AGENT INFORMATION SYSTEM (E/AIS)

REF: STATE A-4335, 1977

FOLLOWING PARAGRAPHS CORRESPOND TO QUESTIONS RAISED IN REPAIR:

1. EMBASSY IS INTERESTED IN PARTICIPATING IN E/AIS PROGRAM.
SYSTEM WOULD BE USED FOR ABOUT 60 INQUIRIES PER MONTH. E/AIS
PROGRAM WOULD PROVIDE FULLER SERVICE FOR NORWEGIAN BUSINESS
COMMUNITY WITH GREATER ASSURANCE OF RESPONSE FROM U.S. COMPANIES
THAN NOW POSSIBLE. SYSTEM MIGHT REPLACE TRADE OPPORTUNITY
REPORTING TO SOME EXTENT.

2. ABOUT 150 SQ. FT. AVAILABLE FOR E/AIS IN EMBASSY'S "U.S.
REFERENCE CENTER", COMBINED COMMERCIAL-USIS LIBRARY. SYSTEM
WOULD BE OPERATED BY TWO COMMERCIAL SPECIALISTS AND WOULD BE
ADJACENT TO THEIR OFFICES IN THE REFERENCE CENTER. BACK-UP BY
USIS LIBRARIANS MAY BE DESIREABLE.

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3. REFERENCE CENTER IS IN EMBASSY CHANCERY CENTRALLY LOCATED IN
OSLO'S DOWN TOW AREA. REFERENCE CENTER HAS ITS OWN ENTRANCE
WITH FREE ACCESS FROM STREET.
COMMERCIAL LIBRARY USAGE DURING LAST 12 MONTHS INCLUDED
APPROXIMATELY 600 PERSONAL VISITS AND 3,800 LETTER TELEPHONE
INQUIRIES, INCLUDING MANY COMMERCIAL INTEREST PHONE
CALLS HANDLED BY USIS LIBRARIANS.

4. NO SIMILAR OR COMPARABLE SERVICE IS AVAILABLE IN NORWAY.

5. AN E/AIS INSTALLATION IN A NEAR-BY COUNTRY WOULD HAVE LIMITED APPLICABILITY IN RESPONDING TO DAILY INQUIRIES RECEIVED IN OSLO. CRT TERMINAL INSTALLATION ON-LINE WITH A COMPUTER-BASED SYSTEM IN NEAR-BY COUNTRY, (E.I., STOCKHOLM) WOULD BE BETTER.

6. AMEMBASSY OSLO WOULD APPRECIATE UPDATED EDITIONS OF THE INDEX OF VENDORS AND PRODUCTS, IF THIS POST IS NOT CHOSEN FOR AN E/AIS SYSTEM.
LERNER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 01 feb 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978OSLO00534
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780048-1086
Format: TEL
From: OSLO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t197802106/aaaadmac.tel
Line Count: 74
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: cf6808ce-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
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Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 78 STATE A-4335
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3443008
Secure: OPEN
Status: NATIVE
Subject: PROPOSED EXPORTER/AGENT INFORMATION SYSTEM (E/AIS)
TAGS: BEXP, NO
To: COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/cf6808ce-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
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